

# ANDREW SELINGER

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<b>Experience</b>	<b>Oxford Companies</b>	<b>Ann Arbor, MI</b>
2009 - Present	<p>Chief Investment Officer (2022 - Present)</p> <ul style="list-style-type: none"><li>• Coordinate investment fundraising, including marketing and investor relations, raising \$60MM in equity from nine partnerships. Manage relationships with more than 200 investors.</li><li>• Lead acquisitions team in due diligence and financing coordination, with more than \$200MM in commercial acquisitions and \$300MM in financing transactions. Additionally, lead strategic portfolio dispositions of \$50MM.</li><li>• Research, develop, and execute strategic business initiatives in cooperation with executive team and board of advisors.</li><li>• Participate in executive team, board of advisors, development committee, and quarterly corporate discussions, preparations, and meetings.</li><li>• Manage investment management and legal departments, including budgets and goal setting.</li></ul> <p>Investment Director (2019-2022) Investment Manager (2016 – 2019) Investment Analyst (2012 – 2016) Market Analyst (2010 – 2012) Intern (2009 – 2010)</p>	
<b>Select Press</b>	<ul style="list-style-type: none"><li>• <a href="#">Demand for new student housing helps Oxford Companies close one...</a> Midwest REnews. 2024.</li><li>• <a href="#">Developer envisions more walkable, livable Briarwood Mall area in Ann Arbor.</a> MLive. 2021.</li><li>• <a href="#">Ann Arbor SPARK's FastTrack Awards honor 18 companies...</a> Click on Detroit. 2021.</li><li>• <a href="#">The Lucy Ann Lance Show.</a> 2019.</li><li>• <a href="#">The goal for south Ann Arbor? Building that neighborhood feel.</a> RE Journals. 2019.</li><li>• <a href="#">Area Business Growth Equals Less Office Space Available.</a> Ann Arbor Business Monthly. 2016.</li><li>• <a href="#">Oxford Buys McMullen: Real Estate Deal of the Year.</a> The Lucy Ann Lance Show. 2015.</li><li>• <a href="#">Oxford Co. completes \$100M Ann Arbor real estate deal.</a> MLive. 2015.</li><li>• <a href="#">Oxford Companies aims at residential, commercial expansion.</a> SE Michigan Startup. 2014.</li><li>• <a href="#">South State Street Corridor Plan: A new vision for Ann Arbor.</a> The Ann Arbor News. 2013.</li></ul>	
<b>Education</b>	<b>UNIVERSITY OF MICHIGAN</b>	<b>Ann Arbor, MI</b>
	<p><b>College of Literature, Science, and the Arts</b> Bachelor of Arts in Economics, 2010</p> <ul style="list-style-type: none"><li>• Relevant coursework includes Real Estate Development, Architecture, and Urban Planning</li><li>• Board Member of Alternative Investments Club and member of Michigan Economic Society</li></ul>	
<b>Additional</b>	<ul style="list-style-type: none"><li>• Real Estate Salesperson License - State of Michigan (2010-Present)</li><li>• Certificate of Completion - ARGUS Valuation - DCF Training</li><li>• Certificate of Completion - The Principles and Practices of New Urbanism (UMiami MRED+U)</li><li>• Certificate of Completion - Moving into the Role of Developer (ULI New Orleans)</li><li>• Member - Urban Land Institute (2013-Present)<ul style="list-style-type: none"><li>• Graduated from <a href="#">Larson Center for Leadership</a> in 2021<ul style="list-style-type: none"><li>• Selective eight-month curriculum-based program designed to mentor the next generation of real estate and land use leaders in Michigan.</li></ul></li><li>• Current Member of Real Estate and Technology Local Product Council</li><li>• Personal interests include guitar &amp; <a href="#">travel and architecture photography</a>.</li></ul></li></ul>	